

Hugo JANOIR

(1) 919 520 1875 • hugo.janoir21@gmail.com • <http://www.linkedin.com/in/hugojanoir> • Raleigh, NC 27605

EDUCATION

- 2023-2025 **North Carolina State University** Raleigh, USA
Exchange program at NCSU – J1 VISA, no sponsorship needed
BA in International Business Administration with a major in Finance
Current GPA: 3.473/4
- 2021-2023 **NEOMA BUSINESS SCHOOL, Dual Bachelor's Degree** Reims, France
Relevant coursework: Foundations of Investments, Managerial Accounting, Management, Business Communication, Market Research, International Negotiation, Macro Economics
Current GPA: 3.725/4

EXPERIENCE

- May-Oct 22 **GarantMe, Operational Manager** Paris, France
(6 months)
- Defined and implemented retention/renewal strategies
 - Overseeing the Stripe payment platform for the company, effectively managing payment processes and enhancing transaction efficiency to streamline financial operations
 - Provided investment recommendations of companies
 - Supported research initiatives and learned about specific niche sectors on a weekly basis
 - Trained new After Sales Officers
 - Participated in the identification/implementation of process improvement solutions
 - Developed strong relationships with real estate agencies and lessors to renew/terminate contracts
 - Operated on accounting records and consolidated balance sheets (QuickBooks, Excel)
- Sep 21-May 22 **Active Member of student association** Reims, France
- In charge of the Event department (Ice'Bears Cesem BDE list)
 - Communication department member (Kimera'Sport (Neoma BS list)
 - Consulted in Strategy, finance, marketing, communication, and business creation (Neoma Reims Conseil)
- Aug 20-Jun 22 **Champagne Remy, Grape Picker** Reims, France
(2 times)
- Harvested grapes with a focus on quality
 - Invested in teamwork
- Feb18 **Bouygues Telecom, Internship in the Digital Department** Meudon, France
- Became educated on digital business jobs (communication, CRM, trade marketing, development, integration, and innovation)
- Sept 12-June13 **Cormontreuil City Hall, Elected Young Mayor** Cormontreuil, France
- Member of the Municipal Youth Council which included public speaking (+1000 citizens) and set up projects to improve the daily life of the city's inhabitants

LANGUAGE & SKILLS

- French: Native / English: Fluent (C1, IELTS 7.5) / Spanish: Intermediate
- Computer skills: Excel (Advanced), Word & PowerPoint (Advanced), Python, Hubspot (CRM)
- Soft Skills: Social Networks, Team collaboration, Negotiation, Time Management, Attention to details, Leadership, Analytical/Critical Thinking, Creativity

PROFILE & ACTIVITIES

- Motivated and dynamic finance enthusiast, currently pursuing a dual Master's Degree in International Business Administration, majoring in Finance. Aspiring to excel in the dynamic world of Private Equity (PE) and Mergers and Acquisitions (M&A). Equipped with a strong foundation in finance, strategic analysis, and financial modeling. Proficient in market research and investment evaluation. Eager to leverage academic knowledge and practical experiences to contribute effectively to your esteemed firm, gaining insights from industry leaders while making a positive impact.
- Sports: MMA, Boxing, Karate, Judo, Brazilian Jiu-jitsu, Coach in both sports/nutrition in a gym